

Power Curbers Inc., Summer, 2002

# POWER CURBER PROFILES

News and information to make you more competitive



The SF 2700 features a dual controlled split auger system for spreading the mix evenly into the vibration chamber



The 2700 paves up to 27 feet wide (7.32 m), and with extensions, up to 32 feet wide (9.75 m)

## Power Paver On the Job In Texas

## Good Technical Support Takes Risk Out of Buying Decision

Technical support during the paver start-up was a big factor in the buying decision of Steve Scott of Brannan Paving Co. of Victoria, TX.

Brannan purchased the SF-2700 by Power Pavers, Inc. in March and put it to work in May. "A breakdown would have killed me on my first or second day," says Steve. The assurance of quality technical support from Power Pavers Inc. and Republic Equipment Service, Texas dealer for both Power Pavers and the parent company, Power Curbers, Inc., "took a lot of risk out of my buying a new machine," Steve says.

Steve had looked at used pavers before learning about Power Pavers, Inc., a new company manufacturing concrete slipform paving equipment. Power Pavers' managers, Fred Hite and Randy Hashman, both previously worked for CMI Corp. of Oklahoma City, OK, and Curbmaster of Cedar Falls, IA.

Power Pavers, Inc. sent Fred, who has 25 years of experience with concrete pavers, Randy Wadsworth and Chris Manire of Republic Equipment Service to the job site.

The first placement, a total of 3,000 linear feet (915 m) of 12.5-foot wide, 9-inch deep pavement (3.8 m wide, 22.8 cm deep pavement) went smoothly. Steve put it this way: "Good help, good thinking, and a good machine." The machine placed 110 yards (100.5 m) of concrete per hour, but that was only because of limitations of the concrete supplier," Steve says.

"I knew that this machine would do everything that we needed to do," Steve says.



Steve Scott, right, of Brannan Paving with Randy Wadsworth, general manager of Republic Equipment Service. Steve says that technical support was a key in his buying decision

The SF 2700 places concrete up to 27 feet wide (7.32 m), and with extensions, up to 32 feet wide (9.75 m). It will pave up to 16 inches deep (40.64 cm). It paves at a maximum speed of 11 feet per minute (3.3 m).

Previously, Brannan had been subcontracting its concrete pavement work. The majority of Brannan's work is asphalt paving, but Brannan is now bidding its jobs for both asphalt and concrete.

"Concrete paving lasts so much longer," says

Steve. "With asphalt, you have continual maintenance. Asphalt lasts 8 to 10 years, max. After that, it's continual maintenance. In less than 20 years, you have to tear it up and re-do it."

Steve called his experience with Power Pavers, Inc. and Republic Equipment Service "excellent."

"They've done everything that they said they would do – and more," he says.

For information on the SF 2700 (slipform paver) or the FP 2700 and FP 3000 (form pavers) by Power Pavers, Inc., contact John Brincefield at Power Curbers at 704-647-6147 or e-mail [jbrincefield@powercurbers.com](mailto:jbrincefield@powercurbers.com).

## Here's What You'll Find in the Job-Proven SF 2700

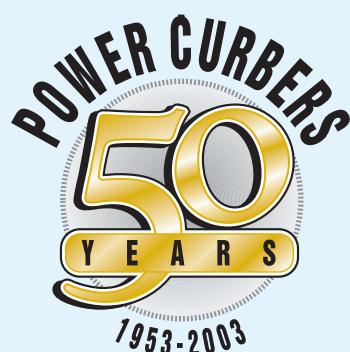
- A job-proven machine with the right balance of weight and size to excel at parking lots, residential and inner city paving, highway ramps and lane additions – but still large enough to meet today's exacting standards for primary and secondary road construction
- Paves full-width streets up to 32 feet wide (9.75m) with integral curbs on one or both sides
- Hydraulically crowns on the go, with crown points for offset crown situations
- Changes widths quickly and easily
- Low maintenance
- Easily transportable from job to job. No disassembly with 12-foot (3.6m) long tracks (12-foot (3.6m) wide load)
- Simple to operate
- Narrow 27-inch (68.6cm) track clearance makes clearing obstacles easier
- Extremely accurate, yet very simple hydraulic sensors
- Vibration capacity up to 20 vibrators. Easy to reach vibrator controls
- The machine readily accepts the smart vibration system
- Paves depths from 0 to 16 inches (40.6cm) on the go, with no changes required to the machine or interruptions to the paving process
- Excellent all-around operator visibility
- Fuel capacity to last through more than a 12-hour day
- Dual controlled split auger system large enough to easily handle widths up to 32 feet (9.76m) wide
- With this machine, the question is not "How much concrete can the machine take per hour" but rather, "How much concrete can you supply to it?"
- Power Pavers, Inc.'s management represents 50 years experience in the building and operating of paving equipment. It is owned by Power Curbers, Inc., now celebrating 50 years of service to customers.



Fifty years of serving customers is a milestone, and we're almost there. On Jan. 3, 2003, Power Curbers, Inc. will mark its 50th year.

Here are three stories from long-time customers about their success with Power Curber machinery.

Share your story with us during this anniversary celebrating by calling Linda Bailey, Marketing Director, at 704-647-6133 or e-mailing lbailey@powercurbers.com.



## ■ 30 Years With Power Curber Machinery Helps Contractor With Market Share

Stief Concrete Works, Inc. of New Holland, PA, has been using Power Curber slipform machinery for around 30 years.

"Slipform work has considerably improved our market-share," says Brian Hollinger.

Brian's grandfather, Ed Stief, started the full-service concrete business in 1958, and the family continues to be deeply involved. His dad, Jim, was involved until his death last year, and his mother, Bonnie Hollinger, is president.

Brian and a brother, Shawn, are estimators. His uncle, Mike Martin, is vice president.



*Brian Hollinger says equipment is dependable*

Stief bought its first curb slipformer, a 4-track machine, in the early 1970s.

Today, the company keeps two 5700-Bs running full time and 90 percent of the curb work is slipformed. From 70 to 90 employees are on board during peak seasons.

Brian says that their Power Curber equipment has been dependable, and service from the dealer and factory has been good. "We've enjoyed a really good relationship with the people at Power Curbers," he says. "Anybody from Power Curbers has been very professional."

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## ■ 19-Year-Old Machine Still Pours Curb – and With Little Maintenance, Owner Says

Louie Heindl has been in the curb business in the Richmond, VA, area for 36 years and has owned Power Curber slipform machinery since the early 1980s.

"Whatever kept the labor down was what I was after," says Louie, who owns Hanover Concrete Corp. of Mechanicsville, VA. He first owned a Power Curber Curb King, and in 1983, he bought a Power Curber 5500 and it's still pouring curb and sidewalk. "I didn't do anything but maintenance to it until last year," he says. "Eighteen years, and I never did anything to it."

"The reason I like it is because of the size," says Louie. "I specialize in small jobs — subdivisions, restaurants, doctors' offices parking lots. I might pour 50 feet with it and then move it. I might move it three times a day."

He can move the machine with a single axle dump truck and trailer.

Louie paid \$65,000 for the machine but says that it paid for itself because it eliminated one of his eight crews.

The service provided by his dealer, Southern Equipment Service, is outstanding, Louie says. "After 18 years, most equipment people won't talk to you," he says. "They figure you won't buy."



*Louie Heindl, left, his wife, Virginia; daughter, Cindy Garrett, and son-in-law, Dave Garrett*

He hasn't had that problem with Southern Equipment Service and Power Curbers.

His daughter, Cindy, having watched her dad's business all her life, now owns a concrete supply business. She's proud of her dad's work. "He has helped to build the city of Richmond," she says. "You can't go anywhere in Richmond and not see work that he has done."

Some of his curb molds are now obsolete, and others, he loans to other contractors if a need arises. "He will help you if you are trying to help yourself," says Cindy. "He has been a mentor to many."

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## ■ Shop Keeps 9-Year-Old Machine in 'Mint Condition'

Tommy Taylor, machine operator for Allan A. Myers Contractors of Worcester, PA, found parapet work "not much harder than curb work" after a first pour on a highway interchange bridge project.

The company has owned Power Curber equipment for many years for curb work but had always subbed out its parapet work, according to Terry Duncan, service manager for Eastern Equipment Service, the Power Curber dealer in Pennsylvania.

Recently, Allan A. Myers added a second Power Curber to its fleet and moved its 1993 model Power Curber 5700 into bridge work. The machine has more than 8,000 hours on it, but is in mint condition. The shop crew, Dave Levingood, Dan Flen and Pat Barbwick, tore the machine completely down and found no problems or leaks. They reconditioned the engine and the hydraulics and gave the machine a fresh coat of the Myers trademark — yellow paint.

"It's always been a good machine," says Dave. "You service it and it runs and runs."



*Photo by Terry Duncan, Eastern Equipment*

*No problems or leaks were found during reconditioning of the 5700 for bridge work*

On the 42-inch (106.6cm) parapet pour, Tommy was pleased that there were no air holes.

Allan A. Myers does a lot of highway work involving bridges. It sees the parapet work as an expansion of its work, according to Tommy. "We always had just one machine and decided to expand and try something new," says Tommy.

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## ■ Praise for Our Dealers

Four years ago, Power Curbers, Inc., began setting up its own dealerships in the U.S. by forming a company called Power Curbers Distribution. These dealers concentrate on servicing curb machines in their territories and carry parts with them on their service trucks.

Customers have been enthusiastic in their appreciation. Here are a few words of praise:

### ■ Service Key to Buying

Service in Michigan was a key in his decision to buy a Power Curber, says Andy Demunnik of Koala-T-Construction in Royal Oak, MI, north of Detroit.



*Andy Demunnik*

The company decided to buy a slipform machine after having to turn down work because of the difficulty of doing it by hand. After looking at the Power Curber and the competition, Andy says that he thought that machine service would be better with the Power Curber 5700-B. Central Equipment Service of Holt, MI, offers sales and service exclusively to slipform customers in Michigan.

The competition not only services slipform machines, but also other brands of equipment as well, Andy says. "We didn't think they would be able to help us out as much," says Andy.

*John Manning is service manager of Central Equipment Service, serving Michigan, Ohio, Kentucky and Indiana. He can be reached at 517-927-5630.*

### ■ Sam's the Reason

"Sam Howard is probably the reason we bought that machine," says Chris Handy of Custom Curbing in Arlington, TN.

Chris is talking about his 5700-B and his dealer, Sam Howard of Delta Equipment Service.

"You hit a homerun when you hired Sam," Chris says.

*Sam is general manager of Delta Equipment Service, serving customers in Arkansas, Oklahoma and western Tennessee. He can be reached at 501-960-8266.*

### ■ 'Only A Phone Call Away'

Lanny Corbin, foreman of Gray & Sons curb crew of Butler, MD, near Baltimore, says that dealer service in his area is "only a phone call away."



*Lanny Corbin*

Terry Duncan, service manager of Eastern Equipment Service, "is a good guy to deal with."

Gray & Sons operated a 5700 for 12 years before purchasing a 5700-B with a micro. They have found new features on the machine to their liking.

For instance, the auger on the 5700-B gives them more control of the concrete and is cleaner than a belt conveyor.

They also like the vibrators mounted in the hopper, and the mold mount set-up is 100 percent better than their older model, they say.

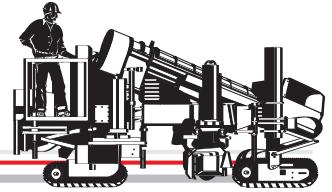
*Eastern Equipment Service, serving customers in Maryland, Delaware, New Jersey, Pennsylvania, West Virginia and northern Virginia can be reached at 301-633-1200 for sales and 610-509-6636 for service.*

**NEW!**

## Crawler Design

A new crawler design on the 5700-B features 60,000-inch pound capacity torque hubs. This doubles the torque at the machine's front crawlers, making it easier for the machine to climb hills, or the incline of a trailer during loading.

The front crawler now features a smooth chain idler and grease cylinder chain tensioner.



## Tripling Speed of Sidewalk



Nixon Curb & Gutter of Belmont, NC, has the new twin tank 5700-B. The rear-mounted twin tanks increase water capacity to 86 gal (322 l) and fuel capacity to 48 gal (185 l). In addition to the increased capacity, the setup makes it easier to re-fill the fuel tank

Eddie Nixon, president of Nixon Curb & Gutter of Belmont, NC, has been pouring sidewalk with his Power Curber 5700-B for 3 years.

"We upped our production to at least triple with what we were able to do with forms," Eddie says. He cites the machine's quickness and efficiency with this type application and says that he gets a better finish, compared to what his crew can do with forms.

Eddie first purchased a Power Curber in 1987 for pouring curb. He had worked with competitive machinery. "The other type of machine doesn't even compare with the Power Curber, as far as I am concerned," Eddie says.

He is also complimentary of his dealer, Southern Equipment Service. "It's unreal, the response you have when you call. They're so efficient and get to you so quick," he says. **PC**



*Photo by Don Spy, Technical Support*

Here's another sidewalk application. This 5-foot (1.52m) walk was poured by McManus Construction in Lake Charles, LA.

## Getting Curb On the Ground

### '5700-B Gets Around Easier'

Kim Christensen has used competitive curb machines in his businesses, but says that his Power Curber 5700-B "works so much better for what we do."



*Kim Christensen*

Kim and Joe Mullen are partners in Sahara Concrete of Las Vegas. They have sold their competitive machine. They own a Power Curber 5700-B with the Quick Connect Mold Attachment option, which they say works great in parking lots.

"We do a lot of mold changes, and the Power Curber gets around a lot easier," Kim says. "It took one hour to switch the mold with (the competitive machine), and it takes 10 minutes with the Power Curber."

Kim says that the auger makes the Power Curber easier to clean. "Clean-up with the auger is a fraction of what a belt machine is," he says.

He also likes the trimming capability with the 5700-B. The competitive machine bogged down, unless the base was within 3 to 4 inches," he says.

### Saying Good-bye To Forms

Competition forced Felix Mandato & Sons Inc. of Norristown, PA, into the curb business, says Felix.

"We toyed with the idea of doing this for 10 years," he says. Other machines moving into the (Norristown) area caused them to step up and make the decision.

A sub-contractor working in the commercial and highway markets, the company had



*Phil Mandato, left, and Felix Mandato*



*Photo by John Brincfield, Vice President, Sales*

### 5700-B Gets Around in Tight Areas

Quality Curb of Indianapolis, IN, is pouring tight radius in a confined area. A critical point in good tight radius work is knowing when to switch from the tight radius to the front steering sensor, once you have rounded the curve

hand formed curb since 1972.

Their Power Curber 5700-B has relieved them of the bother of hand forms on jobs that they slipform. "There's no going back to the forms," says Felix. "It saves on labor costs. By hand, we'd have to send a crew over there the next day and pull the forms. It would take half a day."

### 'Power Curbers Concerned About Product'

Brian Campos of Campos Construction Co. of Rockford, IL, says that the people that he has worked with at the factory and his dealer, Great Lakes Equipment Service, have "come to the forefront" in the years that he has owned a Power Curber 5700-B.



*Brian Campos*

have been wonderful to work with. The support – from the dealer to technical support to David Shoe (at the factory) on mold orders – has been hands on. Power Curbers is very concerned about their product and the people who work with it. The company seems family oriented."

Brian is the curb machine operator and says that he thinks the controls on the 5700-B are superior to the competitor's. He also praised the Power Curber's ease of operation.

"The Power Curber has increased our ability to become more competitive on projects," he says.

## Long-time Curb Machine Operator Says Rubber Pads Solved Problem with Soil Conditions

Colin Gockley has been operating a Latshaw Brothers curb machine since the company first bought a machine in 1987.

Among all the



The Quick Connect option on their 5700-B has helped. "We do a lot of mold changing," says Colin. "The entrance-way might be one type of curb, and you get inside the development, and it's

designed into the 5700 Series over the years. Colin and Dave Sensenig, curb supervisor for Latshaw, think that rubber pads on the crawlers "are the ticket," as they say.

Their location in Denver, PA, puts them in a lot of limestone and sandstone. If a crawler crushes the stone, the machine jars and it puts a dip in the curb and the finishers have to touch it up.

"Rubber pads eliminated 90 percent of the sandstone crushing," Colin says. Latshaw also does a lot of work on

blacktop. Dave says. Before they got a rubber-padded machine, they had to add three guys to the crew to drag mats in front of the machine in order for it to run.

That's not necessary with the rubber pads.

"In a 10-hour day, you're cutting out 30 hours of labor," Dave says.

They find the 5700-B very versatile. "Basically, if it can be hand-set, you can run it with the machine," Colin says. "It's easy and fast and very fast off the trailer."

The Latshaw crew is a regular at Power Curbers' winter service schools. Colin likes to come every other year. "The classes are fast paced, and you get to talk to people from Power-Curbers and find out what's in the development stages," he says. "You also get to talk to different operators. If you take half of an idea from one guy and another half from someone else, it might work for you."

### 2003 Schedule for Service Schools

Here's the schedule for our next round of service schools:

- Jan. 6-7; 5700-B analog
- Jan. 9-10; 5700-B analog
- Jan. 13-14; 5700-B analog
- Jan. 16-17; 5700-B analog
- Jan. 20-21; 5700-B, micro
- Jan. 27-28; 5700-B, micro

The two-day schools are held each winter in Salisbury, NC, USA. You may contact Chad Hedrick at 704-647-6158, [chedrick@powercurbers.com](mailto:chedrick@powercurbers.com) or Lee Myers at 704-647-6139, [lmeyers@powercurbers.com](mailto:lmeyers@powercurbers.com). for more details.

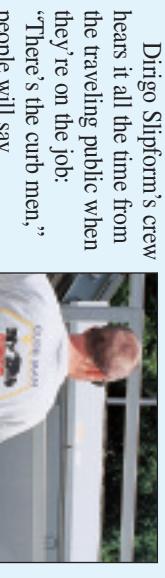
### Curb Man! Super Hero!

Dirigo Slipform's crew hears it all the time from the traveling public when they're on the job:

"There's the curb men," people will say.

This year, they put it on their summer T-shirts and threw in "Super Hero" for good measure.

The Dirigo guys, located in Hampden, ME, change their shirts every year. Last year, they were the "Curbin' Cowboys," after pouring vertical curb in a cow barn.



### 'When Are You Going To Have It Done?'

Bill Fisher of Byrントown, IN, admits he was "hard-headed" when he and his father-in-law, in business together, began looking at a slipform machine 10 years ago. He had been doing curb by hand for 30 years.



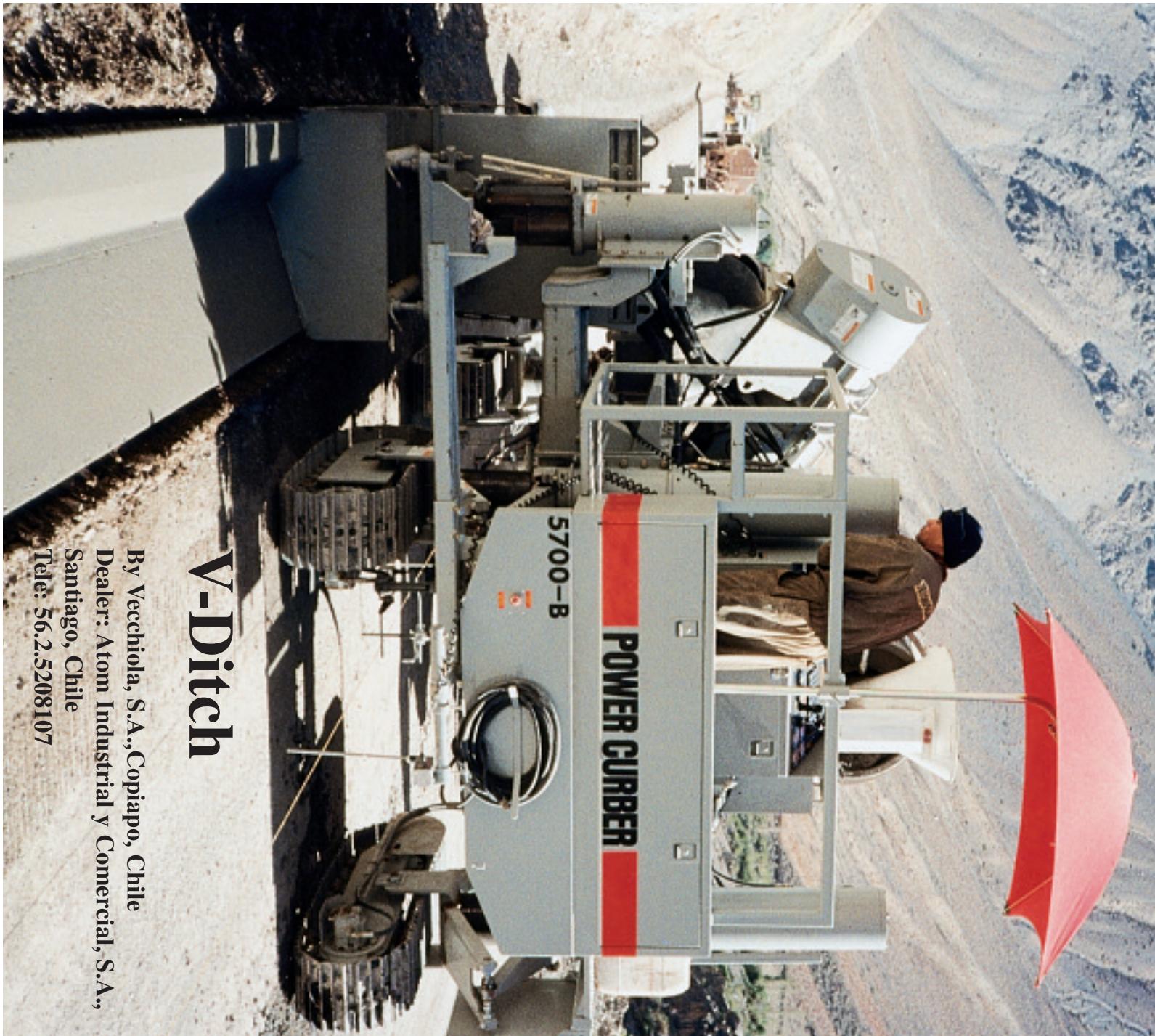
Looking back on the last 10 years with a machine, Bill says that slipforming has increased production tremendously. "Fifty to 60 percent of the work I've had in the last 8 to 10 years, I wouldn't have had, without the machine," he says. "They don't have time for hand forming. One of the first questions, when we move in on the job, is, 'When are you going to have it done?'"

He upgraded his Power Curb 5700 to a factory reconditioned 5700-B recently. The slipform machines have made us more competitive, he says.

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Summer 2002

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