

Job Title: Concrete Mold Solution Specialist

Location: Salisbury, NC

Department: Product Support

Reports To: Product Support Manager

Employment Type: Full-Time

Join a Legacy of Innovation & Customer Commitment

Power Curbers Companies, LLC is the industry leader in slipform and concrete paving equipment, proudly family-owned and headquartered in Salisbury, NC, since 1953. For over 70 years, we've built a reputation for unmatched quality, customer support, and innovation. We are seeking a detail-oriented and client-focused Concrete Mold Client Solution Specialist to manage the full lifecycle of slipform concrete mold orders for our global clientele. This role involves translating client specifications into precise 2D drawings, overseeing the manufacturing process, coordinating shipping, and handling invoicing. You will be a crucial link between clients and production, ensuring that customer needs are met with the highest level of satisfaction.

What You'll Do

Client Interaction & Design:

- Interpret client specifications and site drawings to create accurate 2D mold designs using AutoCAD or similar software for client approval.

Order Lifecycle Management:

- Administer the end-to-end order process, including preparing quotes, processing orders, managing invoices, and overseeing payment collections.

Manufacturing Coordination:

- Collaborate closely with manufacturing teams to ensure timely production and delivery of molds that meet client requirements and quality standards.

Sales Support:

- Assist in creating promotional materials and technical documentation to support sales efforts and grow the slipform concrete mold business.

Client Satisfaction:

- Act as the main point of contact for clients throughout the order process, working to resolve issues and ensure continued satisfaction, promoting brand loyalty.

Process Improvement:

- Continuously evaluate and improve internal workflows and client-facing processes to enhance operational efficiency and customer experience.

What You Bring

- Education: Minimum of an associate's degree in a technical or engineering-related field, or equivalent practical experience.
- Experience: At least 2 years of experience preparing 2D drawings using AutoCAD, Creo, SolidWorks, or similar software.

- **Skills & Competencies:** Proficient in reading and interpreting construction site drawings and blueprints.
Strong understanding of ERP systems and associated workflows for order processing.
Excellent written and verbal communication skills in English, with the ability to compose and edit business correspondence.
Advanced proficiency in Microsoft Office Suite (Outlook, Word, Excel, PowerPoint).
Attention to detail with a focus on quality and customer satisfaction.
- **Additional Desired Experience:**
Familiarity with road construction documentation (curbs, gutters, walls, sidewalks, etc.).
Experience with LTL shipping processes and logistics.

Why Power Curbers?

At Power Curbers, we believe our people make the difference. We offer a collaborative, family-oriented work environment where creativity, initiative, and a passion for excellence are encouraged and rewarded. Our commitment to continuous improvement extends to our team—through growth opportunities, a culture of support, and meaningful work that impacts customers around the world.

To Apply: Please submit your resume and cover letter to jobs@powercurbers.com

Physical Demands & Work Environment

- Primarily office-based with prolonged periods of sitting and computer work
- Occasional lifting of items up to 25 lbs.
- May require walking, standing, bending, and kneeling during various tasks
- Reasonable accommodations may be made for qualified individuals with disabilities

Our Commitment to Diversity

Power Curbers Companies, LLC is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. We welcome applicants of all backgrounds, identities, and experiences.

The Power Curbers Way

People. Our Associates are the key to our success. Beginning with a selective hiring process and thorough training program, we put our people in a position to make a difference for the company and its customers. We create an atmosphere of a family environment, with safe working conditions and career advancement opportunities for all.

Customer Experience. Without our customers we do not exist. We strive to spoil them with outstanding product and parts support, technical expertise, and professional training. Exhibiting integrity in everything we do and demonstrating an unmatched desire to please customers drives every interaction. Since 1953, we demonstrate daily that “Our Commitment Shows.”

Products. We seek to provide the industry with innovative, high quality, simple-to-operate machinery.

Outstanding Processes. In all areas of the company, we are committed to Lean practices. We seek to continuously improve in all business processes, knowing that we never arrive.